

The 15 Clauses Every Fusion Wedding Room Block Contract Must Have

Do not sign an all-inclusive hotel room block or wedding venue agreement until these 15 financial and operational protections are written into your addendum.

1. Executive Financial & Operational Matrix

Do not sign an all-inclusive hotel room block or wedding venue agreement until these 15 financial and operational protections are written into your addendum.

Comparison Dimension	Booking Direct with Resort Sales	Booking via FusionWeddings.com (100% Free)
Service Fee to Couple	\$0 (Resort keeps 100% of margin)	\$0 (100% Free Concierge - Resort pays agency directly)
Outside Catering Surcharge	\$55 - \$110/guest retail fee enforced	Waived or credited via wholesale room block leverage
Outside Photo/Makeup Passes	\$350 - \$1,000 per vendor charged	Negotiated vendor fee waivers written into contract
Guest Travel Support	Couple manages 100+ guest questions alone	Dedicated 350+ advisor team + custom guest booking portal
Rate Match & Upgrade Perks	Standard public online rate	Locked group rates + 1 per 10 comp rooms + suite upgrades

2. Step-by-Step Action Checklist Before You Put Down a Deposit

Follow these exact steps with your assigned FusionWeddings.com specialist to lock in maximum leverage:

Step	Action Item	Financial Impact
Step 1	Shortlist 3 vetted resorts and request simultaneous wholesale proposals	Creates competitive bidding between resort brands
Step 2	Bundle wedding venue contract and room block contract together	Unlocks up to 15+ free private banquet hours
Step 3	Insert written addendums for Sacred Fire (Agni), Baraat route, and outside catering	Eliminates surprise \$10,000+ post-signing surcharges
Step 4	Launch your private guest booking portal 10-14 months prior to wedding	Maximizes room nights booked inside your group block

BOOK YOUR FUSION DESTINATION WEDDING WITH OUR 350+ CERTIFIED SPECIALISTS (100% FREE CONCIERGE)

We negotiate waived outside catering fees (saving \$10,000+), lock in group room block rates with attrition buffers, and build your private guest booking portal at zero cost to you.

Get Your Free Custom Proposal:

<https://www.fusionweddings.com/travel-agency/all-inclusive-wedding-room-block-specialists/> | Call 1-888-846-2368